## ARTISANS' BANK TYPES OF PRODUCTS OFFERED TO MEET THE NEEDS OF OUR ENTIRE COMMUNITY

Artisans' Bank recognizes its obligations under the Community Reinvestment Act to help meet the credit and financial services needs of our entire community, including the low- and moderate-income segments of our CRA Assessment Area. As a full-service financial institution with 12 statewide branch offices, Artisans' Bank is sensitive to the credit and financial services needs of potential customers from every income level and geographic location within our CRA Assessment Area, which is defined as the State of Delaware. The Bank has established specific loan and deposit programs to meet this responsibility and all applications for loan and deposit products will be openly accepted and evaluated fairly without regard to race, color, religion, ethnicity, national origin, sex, marital status, familial status, gender identity, age, disability status, source of income, or residential location.

#### **CONSUMER LOANS**

Consumer and mortgage loans are available for a wide variety of personal, family and household purposes when applicants demonstrate a desire and ability to repay the loan from their ordinary or supplemental income. These loans include secured and unsecured personal loans and personal lines of credit, residential home mortgage loans, home equity term loans and home equity lines of credit. The Bank also offers special Homeowner incentives for qualifying mortgage applicants and credit builder and small dollar loan programs for first time home buyers and qualifying low-and moderate-income consumer applicants.

#### **CONSUMER DEPOSITS**

The Bank's offers a wide range of checking, savings, and time deposit products for consumers and non-personal entities. Our consumer deposit products are designed with low minimum balances to open, no or low monthly fees, and simplified account opening and maintenance requirements. Our Easy Access Bank-On certified transaction account and Free Savers (unrestricted) and Group Savers (restricted) accounts are also available for low-and moderate- income consumers. These latter two products require a referral from a participating local non-profit agency.

#### **COMMERCIAL LOANS**

Artisans' Bank makes loans to small and medium sized businesses for worthwhile and productive purposes, where intent and ability to repay are demonstrated. Such loans include conventional C&I term loans and commercial lines of credit, small business loans, commercial construction loans, commercial mortgages, and residential mortgages for single family investment and/or multi-family housing structures. The Bank also issues Commercial Letters of Credit to support such development. The Bank works closely with the public and private sectors in promoting its commercial and community development loans and services.

#### **ADDITIONAL INFORMATION**

Detailed information on Artisans' Bank's Community Lending Programs, designed to meet the credit and financial services needs of low-and moderate-income families and geographies within the Bank's CRA Assessment Area, is available within this file or upon request from the CRA Officer, located at the Little Falls (main) Office of Artisans' Bank at 2961 Centerville Road, Wilmington, Delaware 19808. For additional information, please see our website <a href="https://www.artisansbank.com">www.artisansbank.com</a>.

## ARTISANS' BANK LOAN PRODUCTS OFFERED TO MEET THE NEEDS OF THE LOCAL COMMUNITY

#### MORTGAGE LENDING

Artisans' Bank offers basic residential mortgages and low or no fee home equity loans to assist consumers in financing or improving their primary residence, secondary residence, or consumer real estate investment property, including:

- Conforming Conventional Fixed Rate and Adjustable-Rate Mortgage Loans
- (\*) Artisans' Bank Homeownership Program loans
- (\*) FHA, VA, and DSHA Mortgage loans
- (\*) FHLBank First Front Door and Keys to Equity Settlement Assistance Programs
- (\*) FHLMC Home Possible and HFA Advantage Mortgage loans;
- (\*) FHLMC Manufactured Housing Loans
- Residential Construction and Land Lot Loans

#### **CONSUMER LENDING**

Artisans' Bank is also able to meet your consumer credit needs with the following low-cost or no cost products:

- Home Equity Loans and Home Equity Lines of Credit
- Personal Unsecured and Deposit Secured Loans and Lines of Credit
- Overdraft Protection Lines of Credit
- (\*) Artisans' Credit Builder Loan Product
- (\*) Artisans' Small Dollar Loan Product

#### **COMMERCIAL LENDING**

Artisans' Bank's team of commercial lenders offer a variety of credit facilities to fit almost every need, including small business and micro enterprise loans. Our commercial services include:

- Commercial Term Loans and Lines of Credit
- Small Business Term Loans and Lines of Credit
- Commercial Real Estate Mortgages and Construction Loans
- Residential Land and Construction Loans & Small Farm Lending Programs
- Commercial Letters of Credit
- Commercial and Small Business Working Capital, Equipment, or Inventory Financing
- (\*) FHLBank's Banking on Business (BOB) and Affordable Housing Program (AHP)
- (\*) Participation in or origination of qualifying CRA Community Development loans

<sup>\*</sup> Designated as an Artisans' CRA Product

## ARTISANS' BANK BANKING SERVICES OFFERED TO MEET THE NEEDS OF THE LOCAL COMMUNITY

#### **DEPOSIT & OTHER BANKING SERVICES**

Artisans' Bank employs a professional staff of highly trained customer service representatives in all thirteen bank branches. Artisans' Bank has consistently offered some of the highest interest rates on deposits in the State of Delaware. Our deposit products and auxiliary services include:

#### Checking and Interest Checking (NOW) Accounts

- Personal Checking and
- Interest Rewards Checking
- Non-Profit & Organization Checking
- Business Analysis Checking
- Small Business Checking
- Premier (tiered) Interest Checking
- NOW Account
- Easy Access Account (Bank-On Certified)

#### Savings & Time Deposit Accounts

- Statement Savings Accounts
- Premier Yield Savings &
- Business Money Market Accounts
- Fixed and Variable Rate IRA Accounts
- Holiday Club Accounts

- Business Statement Savings Accounts
- Premier Money Market Accounts
- Fixed Rate Certificates of Deposit
- Health Savings Accounts
- (\*) Restricted Group Savers & Unrestricted Free Savers Accounts
- (\*) Bank at School Savings Programs

#### Auxiliary Banking Services

- Touch Tone Banking
- Online Banking & Bill Payment
- Online Deposit Account Opening
- Mobile Banking
- Open Later Drive-Thru Lanes (+)
- Official Checks
- Stop Payment Orders
- ACH Direct Debit & Credits

- VISA Check Debit Cards & ATM Cards
- Remote Check Deposit
- Apple Pay; Google Pay; Samsung Pay
- Money Orders
- Direct Deposit & Payroll PPD Services
- Bank 2 Bank ACH Transfers
- Deposit Sweep Account Services
- Night Depository Services
- 24 hour ATM Access (Dual Language) at all 12 AB branch locations
- U.S. Savings Bond Applications & Redemptions
- Wire Transfer Services
- Safe Deposit Boxes (+)

- Merchant Services
- Free e-Statements
- Non-FDIC Insured Investment Products & Services via DT Investments (a third party)
- Personal and Business Credit Cards via Elan' Financial Services (a third party)
- +At select AB locations

<sup>\*</sup> Designated as an Artisans' CRA Product

#### **ABOUT US**

Artisans' is a mutual bank owned by our depositors who live and work in our community. We focus on Delaware and our surrounding markets. As an independent, local institution we listen to our customers and make decisions quickly from our headquarters here in Delaware. We remain steadfast in the support and the enrichment of the communities we serve.



#### SERVICES TO HELP PROTECT YOUR ACCOUNT

- Overdraft Sweep Protection from a Savings or Checking Account
- Overdraft Lines of Credit (Subject to Credit Approval)
- Keep an eye on your account balance with text alerts
- Credit Cards offered by Elan Financial Services (Subject to Credit Approval)



The Board of Directors, Officers, and Associates of Artisans' Bank are firmly dedicated to upholding the spirit of the Community Reinvestment Act (CRA). We demonstrate this commitment by promoting a range of innovative and flexible consumer loan and consumer deposit products. Additionally, we provide leadership and outreach to numerous non-profit agencies that cater to these segments of our community. Furthermore, we invest in assets that support our community's credit and financial service needs.

#### Interested in learning more?

Contact Artisans' CRA Officer at 302.884.6566 for complete details of our CRA products and services.



## (A) ARTISANS' BANK

www.ArtisansBank.com 302.658.6881



### **Headquarters Office** 2961 Centerville Rd Wilmington, DE 19808

REINVESTING
IN OUR LOCAL

#### **NEW CASTLE COUNTY**

#### Little Falls

2961 Centerville Rd Wilmington.DE 19808 302.884.6800

#### Pike Creek

4551 Linden Hill Rd Shoppes of Linden Hill Wilmington, DE 19808 302.738.3744

#### Midway

4901 Kirkwood Hwy Wilmington, DE 19808 302.993.8220

#### Bear

1124 Pulaski Hwy (US 40 & 7) Bear. DE 19701 302.834.8800

#### **KENT COUNTY**

#### Dover

1555 S. Governors Ave (At US 13) Dover. DE 19904 302.674.3214

#### SUSSEX COUNTY -Millville

35696 Atlantic Ave (Route 26 & 349) Millville, DE 19967 302.537.2888

#### **Talleyville**

3631 Silverside Rd Wilmington, DE 19810 302.479.2553

Location

#### Graylyn

1706 Marsh Rd Wilmington, DE19810 302.479.2550

#### 9th Street (Wilmington)

223 W. Ninth St Wilmington, DE 19801 302.656.8188

#### Glasgow

2424 Pulaski Hwy (Route 40 at Peoples Plaza) Newark. DE 19702 302.838.6700

#### Milford

100 Aerenson Dr (Route 113 & Buccaneer Blvd) Milford, DE 19963 302.430.7681

#### Rehoboth Beach

17211 Hood Rd (Route 24 & Beebe Road) Rehoboth Beach, DE 1997 302.296.0155











#### **OUR SERVICES**

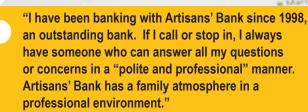
## PRODUCTS DESIGNED WITH YOU IN MIND

We offer a diverse range of products that cater to your personal needs. In addition to our checking accounts, we provide competitive savings accounts. Achieve your goals without sacrificing the things that matter most!



## MEETING THE NEEDS OF OUR COMMUNITY

The Community Reinvestment Act (CRA) encourages banks to meet the credit and financial needs of the community. Since 1861, Artisans' Bank is proud to have helped serve consumers and small businesses throughout Delaware.



Kelly B., Personal Banking Relationship

# Region 1 # Region 2 # Region 3 # Region 4 # 1

# PRODUCTS & FEATURES UNDERSTANDING YOUR CHOICE

ARTISANS' BANK IS COMMITTED TO MEETING THE NEEDS OF OUR DELAWARE COMMUNITY WHILE PROMOTING OPPORTUNITY AND DIVERSITY IN BANKING AND OUR STATE.

#### EASY ACCESS ACCOUNT

Artisans' Bank has joined the national Bank-On movement by offering a safe, affordable, and functional checkless transaction account. The Easy Access account is designed to incur no overdraft or NSF fees and can be opened with as little as \$10.

#### O PERSONAL CHECKING ACCOUNT

With our convenient Personal Checking accounts, you don't have to worry about monthly service charges because there are no minimum balance requirements or transaction fees. Accounts can be opened with as little as \$50.

#### FREE SAVERS

Add to your checking account by opening an Artisans' Bank Free Savers account with no minimum balance requirements, no monthly service charges, and only a \$10 minimum to open.

#### CERTIFICATES OF DEPOSIT & IRAS

Our higher interest rate Certificates of Deposit and IRAs are used to save for longer term goals. Open a Certificate of Deposit with a minimum requirement of \$1,500 with terms from 3 months to 5 years. To help meet retirement goals, IRAs can be opened with as little as \$500.

#### HOMEOWNERSHIP MORTGAGE

Are you a first-time home buyer? Is your income considered "low" or "moderate" as determined by Housing and Urban Development (HUD)? If so, you may qualify for our Artisans' First-Time Home Buyers program, which includes reduced pricing and a waiver of our loan application fee. Contact an Artisans' Bank Mortgage Specialist at 302.884.6868 or 1-800.282.8255 for complete details. Offer of credit is subject to credit approval.

#### SPECIALTY MORTGAGE PRODUCTS

Artisans' Bank is an approved FHA, VA, and DSHA mortgage lender! We also offer affordable mortgage solutions from FHLMC (Federal Home Loan Mortgage Corp.). Contact an Artisans' Bank Mortgage Specialist at 302.884.6868 or 1-800.282.8255 for complete details. Offer of credit is subject to credit approval.

#### O CREDIT BUILDER PERSONAL LOAN

If you have poor credit or no credit, an Artisans' Credit Builder Loan can help you establish or improve your credit rating.

Here's how it works: proceeds from the Credit Builder Loan are deposited into a savings account that is held by the bank as collateral. The borrower repays the loan monthly while strengthening their credit rating. At the end of the loan term, the borrower gets their loan principal plus interest on the deposit account. Offer of credit is subject to credit approval.

This loan requires a referral from a participating local non-profit agency. Contact the Artisans' Bank CRA Officer at 302.884.6566 for more details.

#### **ABOUT US**

Artisans' is a mutual bank owned by our depositors who live and work in our community. We focus on Delaware and our surrounding markets. As an independent, local institution we listen to our customers and make decisions quickly from our headquarters here in Delaware. We remain steadfast in the support and the enrichment of the communities we serve.



#### SAVINGS ACCOUNT PRODUCTS **Statement Savings**

A basic savings account to help you achieve your long-term investment goals.

#### **Premier Yield Savings**

A tiered savings account where the higher your balance, the higher your earnings.

#### **Money Market Savings Account**

Access your funds as needed without a restriction on the number of transactions you can perform.

#### **Premier Money Market Account**

The interest earnings of a savings account, combined with the check writing and debit card access of a checking account.



#### CHECKING ACCOUNT PRODUCTS **Personal Checking Account**

Go convenient and go green with no minimum balance and E-Statements.

#### **Easy Access Account**

This checkless all-electronic account is perfect for the person on the go. Pay bills, send and receive money, and bank from anywhere without the worry of NSF or overdraft fees.

#### **Interest Rewards Checking Account**

Earn a rewards level interest rate when you meet the following requirements:

- Either a direct deposit transaction, or ACH Debit or Credit must be posted to the account each statement cycle.
- A minimum of 12 signature-based Visa® Check Card transactions must be posted to the account each statement cycle.
- Account must be enrolled in Online Banking and receive E-Statements.

Statement cycles in which the rewards requirements are not met will earn the base rate for that statement cycle.

#### **Premier Interest Checking**

Combines the benefits of a checking account with a money market account! Unlimited check writing



www.ArtisansBank.com 302.658.6881

#### Headquarters Office Location 2961 Centerville Rd Wilmington, DE 19808



## CONSUMER CHECKING + SAVINGS **ACCOUNT PRODUCTS**

#### **NEW CASTLE COUNTY**

#### Little Falls

2961 Centerville Rd Wilmington, DE 19808 302.884.6800

#### Pike Creek

4551 Linden Hill Rd (Shoppes of Linden Hill) Wilmington, DE 19808 302.738.3744

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and interest rates based on your account balance.



#### **OUR SERVICES**

## PRODUCTS DESIGNED WITH YOU IN MIND

We offer a diverse range of products that cater to your personal needs. In addition to our checking accounts, we provide competitive savings accounts. Achieve your goals without sacrificing the things that matter most!



## EVERY CONSUMER ARTISANS' BANK ACCOUNT HAS FREE:

- Online Banking
- Mobile Deposits
- Online Bill Pay
- E-Statements<sup>(6)</sup>

#### **HAVE A BUSINESS?**

Artisans' Bank offers a variety of products and services designed for businesses. Visit our website or contact an Artisans' Bank branch for more details and to understand how we can meet of your business.





"I have been a customer since 1999. Artisans' Bank has never let me down. I have multiple accounts and a Holiday Club

— I know my money is safe and secure! The team is always friendly and helpful. It is a great local bank!"

Tara Thompson, Personal Banking Relationship

## RODUCTS & FEATURES



### Terms + 1. Conditions

- Terms and conditions are accurate as of June 15, 2024 and are subject to change without notice. Please visit our website or ask any bank representative for complete details.
- APY means Annual Percentage Yield. Annual Percentage Yields are subject to change without notice.
   Visit www.artisansbank.com for current APY's for each product and tier range.
- 3. There is a \$5.00 sweep fee assessed each day a transfer occurs from your savings to checking account.
- There is a \$3.00 fee for outgoing Bank to Bank transfers. There is no fee for incoming Bank to Bank transfers.
- Free at Artisans' Bank ATMs. Fees for NON-Artisans' ATMs: You are permitted 2 free withdrawals and 2 free inquiries
  per calendar month; afterwards each withdrawal is \$2.00 and each inquiry is \$0.50.
- There is a \$2.00 monthly service charge for receiving paper statements for Personal Checking, Interest Rewards Checking, and Easy Access Accounts.
- Fee is waiverable with an ACH debit or credit transaction within the statement cycle or keep a \$300 average balance.

CHECK OUR CURRENT INTEREST RATES AT WWW. ARTISANSBANK.COM

# Region 6 # Region 7 # Region 8 # Region 9



#### **ABOUT US**

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#### **OUR BUSINESS PRODUCTS** ARE DESIGNED FOR YOU

We provide a wide selection of products that meet the demands of your business. In addition to our deposit accounts, we have lending services to help your business grow and succeed.

We can help you set up cash management services beyond the traditional checking and savings accounts that make banking with us more convenient.

Ready to get started? Visit any branch statewide for more information or give us a call during business hours.

#### **BUSINESS DEPOSIT PRODUCTS**

- **Business Checking Accounts** 
  - Small Business
  - Sole Proprietorships & Organizations
  - Non-Profit Organizations
  - Interest & Non-Interest Bearing Accounts
- **Business Debit Cards**
- **Business Money Market Accounts**

#### **BUSINESS LOAN PRODUCTS**

- Working Capital Line of Credit
- **Equipment Financing**
- Tenant Fit-Out Financing
- **Business Acquisition Financing**
- **Business Term Loans**
- Commercial Construction Financing
- Commercial Real Estate Mortgage Financing
- **Business Credit Cards**

#### CASH MANAGEMENT PRODUCTS

- Remote Deposit Capture
- Online ACH Deposits/Bill Payment
- Online Cash Management
- Positive Pay Services (ACH + Check)
- Autobooks
- Online Wire Transfers
- Merchant Services & Payment Processing

## ARTISANS' BANK

www.ArtisansBank.com 302.658.6881

#### **Headquarters Office** Location 2961 Centerville Rd

Wilmington, DE 19808

#### **NEW CASTLE COUNTY**

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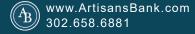
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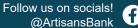




PRODUCTS + SERVICES















#### **OUR SERVICES**

#### WE BUILD PARTNERSHIPS THAT LAST A LIFETIME

We provide checking products to meet the needs of every business, from sole proprietorships to large corporations.



#### **ANALYSIS CHECKING AVAILABLE**

Have a large business with specific needs? Contact us and let an Artisans' Relationship Manager design a perfect checking account for your business!

#### **COMMERCIAL LENDING**

Artisans' Bank offers many types of financing options for your business, from Operating Lines of Credit to Equipment Financing and Commercial Real Estate Lending. Contact an Artisans' Bank Commercial Lender to see how we are able to meet the lending needs of your business!



"As a small business account holder, one of the many friendly features and advantages of dealing with Artisan's Bank that we appreciate is the consistent and respectful treatment we receive whenever we visit any of the Artisan's branches. Many big banks struggle with customer service, but Artisans' Bank is different. They take the time to carefully review anything that could be a potential issue, and always go above and beyond to address even the smallest problems or unique requests that I have."

Mike Schierbaum, Trial Transport Logistics, Commercial Business Relationship

## DUCTS & F **UNDERSTANDING YOUR**

PRODUCT FEATURES (1)	SMALL BUSINESS CHECKING	BUSINESS CHECKING	BUSINESS INTEREST CHECKING	NON-PROFIT CHECKING	NON-PERSONAL INTEREST CHECKING
DESCRIPTION	Ideal for small businesses that conduct fewer monthly transactions	Ideal for small businesses that conduct moderate monthly transactions	Ideal for businesses that have larger balances and limited transaction volumes	An account designed for organizations with 501(c) designation	Interest bearing accounts for sole proprietorships and organizations
Minimum Balance to Open	\$50	\$50	\$1,000	\$50	\$50
Minimum Balance to Avoid Monthly Maintenance Fees	No Minimum	\$3,500 Minimum Daily	\$5,000 Minimum Daily	No Minimum	\$1,500 Minimum Daily
Monthly Maintenance Fees	\$0	\$15	\$15	\$0	\$12
Free Transaction Items Per Month	150	250	150	Unlimited	Unlimited
Cost Per Extra Transaction	\$0.30	\$0.30	\$0.35	N/A	N/A
Earns APY (2) Interest	N/A	N/A	Yes, tiered	N/A	Yes
Online Banking Mobile Banking Bill Pay Visa Business Debit Card	FREE	FREE	FREE	FREE	FREE
E-Statements available with front of processed checks	Yes <sup>(3)</sup>	Yes	Yes	Yes	Yes
Artisans' Relationship Managers	Available	Available	Available	Available	Available

Terms + Conditions 2

- Terms and conditions are accurate as of June 15, 2024 and are subject to change without notice. Please visit our website or ask any bank representative for complete details.
- APY means Annual Percentage Yield. Annual Percentage Yields are subject to change without notice. Visit www.artisansbank.com for current APY's for each product and tier range.

E-statements & processed check images are available to view electronically. There is a \$5.00 per month charge for paper statements with processed check images if not enrolled in e-statements

■ Region 1 ■ Region 2 ■ Region 3 ■ Region 4

Region 5 . W Region 7 . W Region 8 . Region 9

CHECK OUR CURRENT INTEREST RATES AT WWW. ARTISANSBANK.COM







## Homeownership Program

Artisans' Bank is pleased to present our Homeownership Program for qualifying low- and moderate-income applicants.

- Artisans' Bank will offer an interest rate reduction of 0.25%
- Artisans' Bank will also waive our low origination fee of \$895.00
- A lower rate with lower closing costs!! Helps the buyer to save!

#### Here are some of the program guidelines:

- A Home Purchase loan must be for a 1-2 family, primary residence within the State of Delaware.
- A Refinance transaction must be for a 1-2 family, primary residence within the State of Delaware.
- The owner-occupants cannot own other real estate at the time of settlement.
- Conventional financing up to 97% LTV. FHA and VA financing isalso available.
- May be used with FHLB's First Front Door or other Settlement Assistance programs.
- A minimum credit score of 640 is required.
- There is no income limit for properties in targeted (low-moderate income) census tracts.

New Castle County 1–2 person household \$80,350 3 or more occupants \$103,550 Kent County
1–2 person
household
\$58,850
3 or more occupants
\$75,850

Sussex County
1–2 person
household
\$64,000
3 or more occupants
\$82,500



Contact our Residential Lenders 2961 Centerville Road Wilmington, DE 19808 302-884-6868 www.artisansbank.com





## First Front Door Settlement Assistance

Up to a \$5,000 grant towards your down payment

#### **First Front Door**

First Front Door (FFD) is offered to qualified first-time homebuyers by financial institutions that are members of FHLBank Pittsburgh. A list of participating members is available at <a href="https://www.firstfrontdoor.com">www.firstfrontdoor.com</a>.

If you qualify for FFD, you could receive \$3 in down payment and closing cost assistance for every \$1 you contribute, up to a maximum of \$5,000.

An application to FFD will be made on your behalf by a participating financial institution during an annual application period. Funds are available on a first-come, first-served basis.

#### **Who Qualifies**

To qualify for FFD, you must:

- Confirm that you are a firsttime homebuyer:
  - A first-time homebuyer is a person who has not owned a single-family home used as their primary residence in the last three years. This also includes if purchasing jointly with other individuals, at least one person has not owned a single-family, primary residence in the last three years or if an investment property is owned, the person is not living there and has not owned a singlefamily, primary residence in the last three years.
- Commit to owning the home for five years
- Complete required homeownership counseling prior to closing
- Contribute personal funds toward down payment and closing costs
- Have a household income of 80% or less of the area median income, as recorded at <u>www.</u> <u>huduser.gov/portal/datasets/</u> il.html
- Use the purchased home as your primary residence

Don't worry if you have questions! Your participating lender will review these and other FFD requirements with you.

If FFD funds are made available for your use, you will receive \$3 for every \$1 you contribute toward your down payment and closing costs, up to \$5,000.



### **Credit Builders Loan Program**

Consumers with poor or no credit may establish or improve their credit scores with a credit builder loan. Proceeds, from a small consumer loan, will be deposited into an Artisans' Bank savings account and used as collateral for the loan. Borrowers will repay the loan from their monthly income (cash flow) while strengthening their credit score and building a savings balance. The following is a basic outline of the program. Please ask us for additional details:

- <u>Consumer Loan Rate</u>: The credit builder loan's interest rate is **9%** fixed rate (or approximately 5% below the Bank's unsecured consumer loan rate). Credit builder applicants must be referred to us from a participating local agency. This is not a direct to consumer product.
- <u>Minimum/Maximum Loan Amounts/Terms</u>: This loan is designed for low and moderate income applicants. The minimum loan amount is \$500.00. The maximum loan amount is \$5,000.00. The minimum loan term is one year. The maximum loan term is three years.
- <u>Underwriting Guidelines</u>: Non-traditional underwriting guidelines will be followed and debt to income, and loan payment experience will be modified so that low- and moderate-income applicants can qualify. Sources of income will be verified to determine cash flow adequacy and continuance. Paystubs or other income support will need to be provided. Other income need not be disclosed if the applicant does not wish this type of income to be considered in underwriting the transaction.
- Referring Agencies: Agencies agree to maintain contact with their client during the life of the credit builder loan. The Agency, the Bank, and the Client will sign an Authorization to Share Information.
- <u>Identification Rules</u>: Applicants must provide a valid government photo identification card (Driver's License; State ID card; Passport), their Social Security Number, DOB, and/or other supporting information as required under the Bank's USA PATRIOT Act account opening requirements. Proof of residence and related housing expense for one year will also be required.
- <u>Closing Costs</u>: All costs associated with the Credit Builders loan and the related CRA Savers deposit account will be waived.
- <u>Deposit Interest Rate</u>: The interest rate on the deposited funds will be **0.20% APY** (or 17 basis points above the Bank's statement savings rate). The deposit balance is to be restricted and Artisans' will retain the saving account as collateral for the loan. Once the loan is paid below the deposit balance, the consumer may request emergency access to their available funds (with agency approval).
- <u>Credit History and Credit Report</u>: A consumer credit report will be obtained and the Bank will report the transaction with the credit reporting agencies. A consumer's credit score benefits the most from monthly on time repayments. The account is not designed to be repaid in a lump sum.

For further information, please contact our CRA Officer, Joel Schiller, who may be reached at 302-884-6566.







### **CRA Savings Accounts**

Artisans' Bank is a leading financial services provider of entry level deposit products for low- and moderate-income consumers in Delaware. Please ask any bank associate for full details of these bank products.

#### **Unrestricted Products (Open to All Consumers)**

- Easy Access Account: The Artisans' Easy Access Account is Bank-On certified, non-interest bearing, checkless, transaction account, designed to incur no overdraft or NSF fees. Its low \$3 monthly service fee is waivable with a direct deposit, an ACH credit or debit, or a \$300 minimum daily balance per statement cycle. The account is checkless but offers a free VISA check card, up to four free money orders per month, and free access to online banking, bill payment, and mobile banking. \$10 "Minimum to Open". The \$2 paper statement fee is waivable with free e-Statements. Items presented against insufficient funds are returned or rejected without change. Deposited checks to this account are subject to a five business-day hold.
- Free Savers Accounts: The Artisans' Free Savers Account is a personal statement savings account, designed for savings and an emergency source of funds. \$10 "Minimum to Open". No minimum monthly balance requirements to receive the stated Annual Percentage Yield (APY). The account incurs no monthly service or transaction charges. Direct deposits are welcomed. Online banking is encouraged. A free ATM Card can be provided. The current APY is 0.25%, which is 15 basis points over the Bank's regular statement savings rate. Check deposits to this account type are subject to a five business-day hold.

#### Restricted Products (Consumer must be referred by a participating local, non-profit agency).

- Group Savers Accounts: The Artisans' Group Savers Account is a restricted personal statement savings account, designed for asset growth and an emergency source of funds. \$10 "Minimum to Open". No minimum monthly balance requirements to receive the stated Annual Percentage Yield (APY). The account incurs no monthly service or transaction charges. Direct Deposits are welcomed but online banking and ATM card access is prohibited as withdrawals are restricted, requiring Agency approval. The current APY is 0.25%, which is 15 basis points over our regular statement savings rate. Check deposits to this account type are subject to a five business-day hold.
- Individual Development Accounts: The Bank can support agency led Individual Development Account programs. An individual development account is a Group Savers account established under a structured savings program that is administered by the participating community agency. Consumers save over a pre-determined timeframe and if they meet their savings goals and other program requirements, they may receive a pre-determined amount of matching funds from the participating community agency. Withdrawals from IDA accounts are restricted (require Agency approval) and are subject to the other Group Savers requirements.

#### Other Requirements

- Identification Rules: Applicants must reside in Delaware and provide a valid government issued
  photo identification card, (Driver's License; State Issued ID card; Passport). Applicants must
  provide their social security number, residential street address, date of birth, and any other
  information as required under the Bank's USA PATRIOT Act or OFAC screening programs.
- Annual Percentage Yield: Interest rates (and resulting APYs) are established by the Bank's Pricing Committee and are subject to change without advance notice. Deposit rates are available on the Bank's website or at any Artisans' Bank branch office.

For information on the Bank's CRA program, please contact our Joel Schiller, CRA Officer, Artisans' Bank, 2961 Centerville Road, Wilmington, DE 19808. <a href="mailto:jschiller@artisansbank.com">jschiller@artisansbank.com</a> or 302-884-6566.





## WITH YOU IN MIND

- No overdraft or NSF Fees
- Free VISA® Debit Card
- Free Online and Mobile Banking
- Up to 4 Free Money Orders Per Month











#### Artisans' Bank has joined the national Bank-On movement by offering a checkless all-electronic account.

EASY ACCESS ACCOUNT FEATURES					
Minimum Balance to Open	\$10				
Minimum Balance Requirement to Avoid Service Fee	\$300 (1) Average Daily				
Monthly Service Fee If minimum balance not maintained	\$3 (1)				
VISA Debit Card	FREE				
Mobile Deposits/Direct Deposits	FREE				
Online Bill Pay	FREE				

#### NO OVERDRAFT OR NSF FEES: Here's How It Works!

If there are not enough funds in the account at the time a transaction is presented for payment, it will be returned or rejected by the Bank without charge by Artisan's Bank(2). Pre-approved debit card transactions will also be accepted without charge.

- (1) the monthly service charge will be waived with either a \$300 average daily balance or a Direct Deposit or ACH Credit/Debit each statement cycle.
- (2) fees may apply for returned transactions from third parties/payees.



